

Erjo Construction

Herschel Brichto of Erjo Construction is a man that makes old things new again. Herschel enjoys restoring historic buildings, barns and other old structures. His passion for restoration has earned Erjo Construction the title of "The company to call for historical remodeling" in Switzerland County. About half of Erjo's business is remodeling and the rest is new, custom homes.

Herschel's story began in a very unconventional way. In 1980, searching for wilderness adventure, Herschel moved to Kodiak, Alaska. He found work on a commercial fishing boat fishing for crab, halibut, shrimp, pollock, and salmon. His time off was spent hunting and sea kayaking.

Two other fishermen had developed a real reputation for fine custom building during the off season. Herschel soon joined them, trying his hand at building. He developed a deep interest in specialized construction. As an apprentice in the field, Herschel observed as his friend Doug Hogan worked to solve the many complex problems that arose throughout the restoration process. "Even today" Herschel says, "it's the problem solving that makes restoration fun and interesting." Herschel's knack of solving problems soon

earned him a full partnership in the business.

Sometime in the late 1980's Herschel moved back to Switzerland County. I say "sometime" because it fits with Erjo's flexible way of managing projects. Today, many of Erjo's clients are successful business people who have moved to Indiana looking for a historical dream home. These customers want to incorporate all their ideas of what a home should be with the charm and character of an older home. Herschel understands patience and realizes his clients often need time to make decisions on the many personal details of the restoration project. No rush is necessary, the team simply moves to another job until all the details are worked out.

Erjo's customers love this method, which keeps the stressful situations to a minimum. "A satisfied homeowner" is the basic principle and the motto of the organization. Herschel's team of experts include his wife, Sarah Brichto, who finds and purchases property to restore on spec, Laura Helt, Bryan Sparks, Oscar Garcia, and Ken Boyer. Everyone shares in the commitment to superior service. "Great customer service and problem solving will never go out of style and will always



Herschel Brichto of Erjo Construction and Customer Sales Representative Louis Sams of Bender Lumber Company.

be in demand," Herschel says.

Along with superior service, Erjo Construction promises a project that includes all the latest technology and energy saving advancements as seen in the most modern homes today. Careful thought and consideration are put into planning each project to make sure all changes to the home are done in such a way as to retain the home's historical value and charm.

The word is out about Erjo Construction. No advertising is needed; 100% of Erjo's business comes from referrals, which is a true sign of the professionalism and reputation the company has earned in South Eastern Indiana. Erjo Construction is indeed a special company, and it takes a special repre-

sentative to service the needs of this high-end remodeling company. Bender Lumber Customer Sales Representative Louis Sams is just that. "Louis spends hours on each project researching vendors and helping find special products that we're looking for." Herschel says. "Louis keeps me informed about any new and special product he thinks we can use and he's always thinking ahead. Bender Lumber is a great supplier for my company, a perfect fit," says Herschel.

Bender Lumber Company would like to thank Herschel Brichto and his team at Erjo Construction for the many years of loyal business. We are proud to serve builders and contractors in Southern Indiana.